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NPIC/TSSG/RED-1821-69
24 September 1969

MEMORANDUM FOR THE RECORD

25X1 SUBJECT : [] Proposal for an Automated PI Operation (APIO)
REFERENCE: [] "White Paper" Regarding Subject Dated 26 August 1969

25X1 1. The [] paper proposes their services in providing "prime" or "integrating" contractor support to NPIC to assist in devising, evaluating, and designing the subject operation.

25X1 2. It is evident that [] has a lot to offer in the three technical areas they propose as sub elements of the APIO:

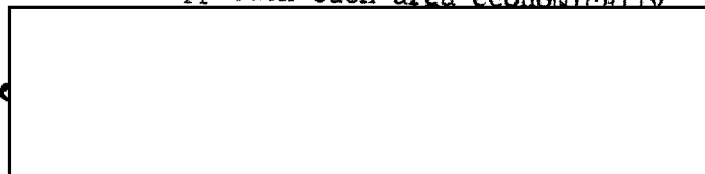
- 1.0 - Automated Graphics and Editing (AGE)
- 2.0 - Digital Imagery Enhancement and Manipulation (DIEM)
- 3.0 - Automated Storage and Retrieval (ASR)

However, there is little evidence in their proposal that they are familiar with PI operations.

3. Although I am personally in favor of the prime and/or the integrating contractor concept, I recognize that these are costly techniques which are not compatible with a frugal economy. My last experience in attempting to sell such a concept to the local management leads me to believe it is not in favor at the present time.

25X1 4. In addition [] would obviously require an extensive training period -- like at least a year. I suggest we might consider their offer in terms of the existing relevant knowledge and/or hardware they possess -- particularly in the three subordinate areas they identified.

5. By using these three areas as frames of reference, I believe we could communicate effectively with the [] reps to ascertain specifically what they have that is really of significant interest to us and if this is something already in existence I believe we could make some sound business arrangements with them in the procurement process. If R&D is required then we will have to judge how to approach each area economically, effectively and ethically.



/TSSG/RED/SEA

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